Direct Testimony Olen W. Spurgeon Owner Sundale Utilities, Inc.

| 1 | Q | Can you state your name and business address for the record? |
|--|---|---|
| 2 | Α | My name is Olen Spurgeon. My business address is 160 N. Wilmor Road, Washington, IL 61571. |
| 4 | Q | What is your occupation? |
| 5 | Α | I am the owner of Sundale Utilities, Inc. |
| 6 | Q | Please summarize your professional background. |
| 7 8 9 0 | Α | I received a BSCE from Bradley University in 1955 and have been the owner of Spurgeon Construction, Inc. since 1973. I have been active in the management of the utility companies since 1980. I am also a state certified potable water operator for at least twenty years. |
| 1 | Q | What is the purpose of your testimony? |
| 2 3 4 | Α | My testimony will outline my disagreements with the ICC staff adjustments made to our original rate increase request and the reasons for my disagreement with those changes. I have shown my adjustments on the attached exhibits. |
| 5 6 7 | Q | Would you please explain the addition to salaries and wages made on the proforma income statements for Sundale Sewer, Washington Estates Water and Washington Estates Sewer? |
| 18 19 20 21 22 23 24 25 | Α | As shown on Exhibit 2, I have no disagreement with the disallowed salaries as proposed by the ICC staff. However, replacement workers were hired for Kevin Collins and Stacy Janssen. These employees were Rich Rieger and Ocie Dawkins. Since a salary was not included for Rich Rieger, and the salary allowed for Ocie Dawkins represented only 1/2 of a year, an adjustment is necessary to allow for these replacement salaries. Exhibit 3 outlines the calculations used to arrive at the total additional salaries that should be included in the proforma statements. |
| 26 | Q | Would you please explain the addition to rental expense made on the |

| 28 29 30 31 32 33 34 35 36 37 | Α | We have added back the \$56,701 of rental expense paid on the Highland Hills Plant that was deducted by the ICC Staff. This rental expense is a legitimate expense of the Company, and must be paid through the year 2002. Our Exhibit 4 is a copy of the ICC order issued in docket 88-0046 which became effective in 1983 as shown by the ICC's amortization schedule. It is my belief that this expense should be allowed as it is real and authorized by the ICC through the end of 2002. I would not object to a decrease in Sundale Sewer's rate in 2003 when the lease expires, absent any further rate fillings, to reflect the reduction in expense at that time. Our exhibits 10 and 11 show a proforma income statement and rate calculation for the year beginning January 1, 2003. |
|--|---|---|
| 38 39 | Q | What are the effects of your adjustments to the rates requested for Sundale Sewer and Washington Estates? |
| 40 41 42 43 44 45 46 47 | A | The rate change for Washington Estates Sewer Service would be to the flat charge from \$3.00 to \$4.15 as shown on Exhibit 8 Our adjustments to the Sundale Sewer proforma income statement would result in an increase to \$31.99 for residential and commercial nonmetered usage, with a 2.88 charge for commercial usage in excess of 5,000 GPM. Our original rate filing for Sundale Sewer requested a fixed rate of \$30.75, which the Staff adjusted to \$24.64. Our adjustments to the Washington Estates Water Service would result in an increase of residential and customer charges to \$5.00, in agreement with the |

ICC staff proposal. However, the usage charge would change from \$2.02 to

51 Q Does this conclude your testimony?

\$2.18 with our proposed expense changes.

These rates are detailed on our Exhibits 7,8, and 9.

52 A Yes it does.

48

49

50

SUNDALE UTILITIES, INC. SUNDALE SEWER DIVISION

Statement of Operating Income with Adjustments For the Test Year Ended December 31, 1999

| | | | Adjustment | | | |
|----------------------------------|-----------|---------------------------------------|--------------|-----------|----------|---------|
| | Staff | | То | Company | | Percent |
| | Pro Forma | Company | Proposed | Proforma | Revenue | Revenue |
| | Proposed | Adjustments | Increase | Proposed | Change | Change |
| Operating Revenues | \$264,207 | | \$76,020 | \$340,227 | \$76,020 | 28.77% |
| Uncollectible Accounts | 196 | | | 196 | | |
| Salaries & Wages (3) | 89,312 | 19,319 | | 108,631 | | |
| Purchased Power | 27,287 | 10,0 | | 27,287 | | |
| Fuel for Power Production | 3,101 | | | 3,101 | | |
| Rental: Bldg & Real Property (4) | 12,900 | 56,701 | | 69,601 | | |
| Transportation | 2,881 | 33,731 | | 2,881 | | |
| Insurance | 7,175 | | | 7,175 | | |
| Miscellaneous | 79,235 | | | 79,235 | | |
| Taxes other than Income | 9,909 | | | 9,909 | | |
| Depreciation | 10,976 | | | 10,976 | | |
| Rate Case Amortization | 974 | | | 974 | | |
| Total Operating Expense | | | | | | |
| Before Income Taxes | 243,946 | | | 319,966 | | |
| State Income Tax | 864 | | | 864 | | |
| Federal Income Tax | 1,671 | | | 1,671 | | |
| Total Operating Expenses | 246,481 | · · · · · · · · · · · · · · · · · · · | | 322,501 | | |
| Total Operating Expenses | 240,401 | | | 022,001 | | |
| NET OPERATING INCOME | \$17,726 | | | \$17,726 | | |
| Staff Rate Base (1) | | | | \$194,732 | | |
| Staff Overall Rate of Return (2) | | | | 9.10% | | |

(1) Source: ICC Staff Exhibit 1.00, Schedule 1.03A, Column (D)

(2) Source: ICC Staff Exhibit 2.00, Schedule 2.07

(3) Source: Company Exhibit 2, Column E

(4) Source: Company Exhibit 4 (ICC docket 88-0046 in effect 1983)

SUNDALE UTILITIES, INC. SALARY EXPENSE ADJUSTEMENT - ALL DIVISIONS FOR THE TEST YEAR ENDED DECEMBER 31, 1999

| LINE | | | | SUNDALE SEWER | WE SEWER | WE WATER |
|------|--------------------------------|----------|-----------|---------------|-----------------|-----------------|
| NO | DESCRIPTION | AMOUNT | SUBTOTALS | PORTION (65%) | PORTION (17.5%) | PORTION (17.5%) |
| Α | В | С | D | Ē | F | G |
| | | | | | | |
| • | 1 Salary expense per Sundale | | \$149,778 | \$97,356 | \$26,211 | \$26,211 |
| 2 | 2 Salaries disallowed: | | | | | |
| ; | 3 Collins, Kevin | \$15,750 | | | | |
| 4 | 4 Janssen, Stacy | 13,721 | | | | |
| | 5 Spurgeon, Erma | 5,617 | | | | |
| (| 6 Spurgeon, Howard | 11,017 | | | | |
| | | | (46,105) | (29,968) | (8,068) | (8,068) |
| • | 7 New salaries: | | | | | |
| 1 | 8 Spurgeon, Olen | 26,000 | | | | |
| • | 9 Palmer, Martin | 2,100 | | | | |
| 10 | 0 Rieger, Rich | 12,635 | | | | |
| | | | 40,735 | 26,478 | 7,129 | 7,129 |
| 1 | 1 Increased salaries: | | | | | |
| 1: | 2 Blanch, Julie | 5,630 | | | | |
| 1: | 3 Dawkins, Ocie (1/2 year) | 17,086 | | | | |
| | | | 22,716 | 14,765 | 3,975 | 3,975 |
| 1, | 4 Salary expense per Sundale | | 167,124 | 108,631 | 29,247 | 29,247 |
| , | , caidi, expense per candale | | 101,121 | , | | |
| 1 | 5 Salary expense per ICC | | 137,403 | 89,312 | 24,045 | 24,045 |
| 10 | 6 Additional salary adjustment | | \$29,721 | \$19,319 | \$5,202 | \$5,202 |

Sources:

Lines 1-9; 12 & 15: ICC Staff Exhibit 1.00 Schedule 1.08A Page 2 of 2

Lines 10;13 & 16: Company Exhibit 3

SUNDALE UTILITIES, INC. ESTIMATED REPLACEMENT SALARIES ALL DIVISIONS

| | EARNINGS THROUGH | EARNINGS NOV & | ESTIMATED TOTAL | WAGES ALREADY | ESTIMATED ANNUAL |
|--------------|---------------------|-------------------|-----------------|------------------|------------------|
| _EMPLOYEE | OCT 27,2000 | DEC | EARNINGS | INCLUDED | WAGES |
| Rich Rieger | 9,035 | 3,600 | 12,635 | 0 | 12,635 |
| Ocie Dawkins | 23,343 | 4,669 | 28,012 | (10,926) | 17,086 |
| TOTAL ADDITI | ONS TO WAGES | 3 | | | \$29,721 |

Source: Company earnings report for 1/1/00 through 10/27/00

Page 1

Duriet No. 88-0046 Exhibit AD 2.16 Page 2 of 2

Late-filed

00-0513/00-0514 CONSOLIDATED

DOCKETNOS.

Co. EXHIBIT 4

Sundale Sewer Corp. Staff Adjustment to Lease Payment for The Test Year Ending December 31, 1987

| Date | Principal | Interest | Salance |
|-----------|-----------|-----------|--------------|
| ********* | ******** | ********* | ********** |
| (A) | (8) | (C) | (0) |
| 1/1/83 | \$0.00 | \$0.00 | \$444,722.00 |
| 7/1/83 | 3,004.63 | 37,801.37 | 441,717.37 |
| 1/1/84 | 3,260.02 | 37,545.98 | 438,457.35 |
| 7/1/84 | 3,537.13 | 37,268.87 | 434,920.22 |
| 1/1/85 | 3,837.78 | 36,968.22 | 431,082.44 |
| 7/1/85 | 4,163.99 | 36,642.01 | 426,918.45 |
| 1/1/86 | 4,517.93 | 36,288.07 | 422,400.52 |
| 7/1/86 | 4,901.96 | 35,904.04 | 417,498.56 |
| 1/1/87 | 5,318.62 | 35,487.38 | 412,179.94 |
| 7/1/87 | 5,770.71 | 35,035.29 | 406,409.23 |
| 1/1/88 | 6,261.22 | 34,544.78 | 400,148.02 |
| 7/1/88 | 6,793.42 | 34,012.58 | 393,354.60 |
| 12/31/88 | 7,370.86 | 33,435.14 | 385,983.74 |
| | | | |

Docket Nos. 00-0513/00-0514 Consolidated Company Exhibit 4 Page 2 #ket No. 88-0046 Exhibit AD 2.16 Page 1 of 2 Late-filed

Sundate Sever Corp. Staff Adjustment to Lease Payment For The Test Year Ending December 31, 1987

| Date | Principal | Interest | Balance |
|------------|-----------|-----------|--------------|
| ********** | ********* | ********* | ******** |
| (A) · | (B) | (C) | (D) |
| 1/1/89 | \$0.00 | \$0.00 | \$385,983.74 |
| 7/1/89 | 5,770.45 | 22,580.05 | 380,213.29 |
| 1/1/90 | 6,108.02 | 22,242.48 | 374,105.26 |
| 7/1/90 | 6,465.34 | 21,885.16 | 367,639.92 |
| 1/1/91 | 6,843.56 | 21,506.94 | 360,796.36 |
| 7/1/91 | 7,243.91 | 21,106.59 | 353,552,44 |
| 1/1/92 | 7,667.68 | 20,682.82 | 345,884.76 |
| 7/1/92 | 8,116.24 | 20,234.26 | 337,768.52 |
| 1/1/93 | 8,591.04 | 19,759.46 | 329,177.48 |
| 7/1/93 | 9,093.62 | 19,256.88 | 320,083.86 |
| 1/1/94 | 9,625.59 | 18,724.91 | 310,458.27 |
| 7/1/94 | 10,188.69 | 18,161.81 | 300,269.58 |
| 1/1/95 | 10,784.73 | 17,565.77 | 289,484.85 |
| 7/1/95 | 11,415.64 | 16,934.86 | 278,069.21 |
| 1/1/96 | 12,083.45 | 16,267.05 | 265,985.76 |
| 7/1/96 | 12,790.33 | 15,560.17 | 253,195.42 |
| 1/1/97 | 13,538.57 | 14,811.93 | 239,656.86 |
| 7/1/97 | 14,330.57 | 14,019.93 | 225,326.28 |
| 1/1/98 | 15,168.91 | 13,181.59 | 210,157.37 |
| 7/1/98 | 16,056.29 | 12,294.21 | 194,101.08 |
| 1/1/99 | 16,995.59 | 11,354.91 | 177,105.49 |
| 7/1/99 | 17,989.83 | 10,360.67 | 159,115.66 |
| 1/1/00 | 19,042.23 | 9,308.27 | 140,073.43 |
| 7/1/00 | 20,156.20 | 8,194.30 | 119,917.22 |
| 1/1/01 | 21,335.34 | 7,015.16 | 98,581.88 |
| 7/1/01 | 22,583.46 | 5,767.04 | 75,998.42 |
| 1/1/02 | 23,904.59 | 4,445.91 | 52,093.83 |
| 7/1/02 | 25,303.01 | 3,047.49 | 26,790.82 |
| 12/31/02 | 26,783.24 | 1,567.26 | 7.58 |

| Lease payment per Staff | 56,701 |
|--|--------------|
| Lease payment per Company | (\$81,612) |
| | ********* |
| Staff adjustment to reduce lease payment | (\$24,911) |
| | 224642222222 |

SUNDALE UTILITIES, INC. WASHINGTON ESTATES SEWER DIVISION Statement of Operating Income with Adjustments For the Test Year Ended December 31, 1999

| | | | Adjustment | | | |
|----------------------------------|-----------|-------------|-------------|-----------|---------|---------|
| | Staff | | То | Company | | Percent |
| | Pro Forma | Company | Proposed | Proforma | Revenue | Revenue |
| | Proposed | Adjustments | Increase | Proposed | Change | Change |
| Operating Revenues | \$98,103 | | \$5,202 | \$103,305 | \$5,202 | 5.30% |
| Uncollectible Accounts | 131 | | | 131 | | |
| Salaries & Wages (3) | 24,045 | 5,202 | | 29,247 | | |
| Purchased Power | 14,781 | , | | 14,781 | | |
| Chemicals | 1,513 | | | 1,513 | | |
| Rental: Bldg & Real Property | 7,800 | | | 7,800 | | |
| Transportation | 838 | | | 838 | | |
| Insurance | 798 | | | 798 | | |
| Miscellaneous | 14,071 | | | 14,071 | | |
| Taxes other than Income | 2,298 | | | 2,298 | | |
| Depreciation | 7,708 | | | 7,708 | | |
| Rate Case Amortization | 263 | | | 263 | | |
| Total Operating Expense | | | | | • | |
| Before Income Taxes | 74,246 | | | 79,448 | | |
| State Income Tax | 1,017 | | | 1,017 | | |
| Federal Income Tax | 1,970 | | | 1,970 | | |
| Total Operating Expenses | 77,233 | | | 82,435 | • | |
| NET OPERATING INCOME | \$20,870 | | | \$20,870 | ı | |
| Staff Rate Base (1) | | | : | \$229,278 | | |
| Staff Overall Rate of Return (2) | ı | | = | 9.10% | ı | |

(1) Source: ICC Staff Exhibit 1.00, Schedule 1.03B, Column (D)

(2) Source: ICC Staff Exhibit 2.00, Schedule 2.07

(3) Source: Company Exhibit 2, Column F

SUNDALE UTILITIES, INC. WASHINGTON ESTATES WATER DIVISION Statement of Operating Income with Adjustments For the Test Year Ended December 31, 1999

| | Staff Pro Forma Proposed | Company Adjustments | Adjustment To Proposed Increase | Company Proforma Proposed | Revenue Change | Percent Revenue Change |
|---|--------------------------------|------------------------|--|---------------------------------|-------------------|------------------------------|
| Operating Revenues | \$98,017 | Adjustifients | \$5,202 | \$103,219 | \$5,202 | 5.31% |
| Uncollectible Accounts Salaries & Wages (3) | 130 24,045 | 5,202 | | 130 29,247 | | |
| Purchased Power | 11,053 | | | 11,053 | | |
| Chemicals Rental: Bldg & Real Property Transportation | 1,513 600 838 | | | 1,513 600 838 | | |
| Insurance | 798 | | | 798 | | |
| Miscellaneous | 8,415 | | | 8,415 | | |
| Taxes other than Income | 2,298 | | | 2,298 | | |
| Depreciation | 10,986 | | | 10,986 | | |
| Rate Case Amortization | 263 | | | 263 | | |
| Total Operating Expense Before Income Taxes | 60,939 | | | 66,141 | | |
| State Income Tax | 1,579 | | | 1,579 | | |
| Federal Income Tax | 3,063 | | | 3,063 | _ | |
| Total Operating Expenses | 65,581 | , | | 70,783 | | |
| NET OPERATING INCOME | \$32,436 | | | \$32,436 | ı | |
| Staff Rate Base (1) | | | | \$356,334 | ı | |
| Staff Overall Rate of Return (2) | | | | 9.10% | • | |

(1) Source: iCC Staff Exhibit 1.00, Schedule 1.03C, Column (D)

(2) Source: ICC Staff Exhibit 2.00, Schedule 2.07

(3) Source: Company Exhibit 2, Column G

Docket Nos. 00-0513/00-0514 Consolidated Company Exhibit 7

COMPANY'S PROPOSED RATES AND REVENUE SUNDALE UTILITIES, INC. SUNDALE SEWER SERVICE AREA

| • | Per Company | | | |
|----------------------------------|---------------|---------|-----------|--|
| | Billing Units | Rate | Revenue | |
| CUSTOMER CHARGES | | | | |
| Residential Nonmetered | 10,140 | \$31.99 | \$324,379 | |
| SUBTOTAL | | | \$324,379 | |
| | | | | |
| USAGE CHARGES | | | | |
| Commercial Metered - Minimum | 192 | \$31.99 | \$6,142 | |
| Commercial Metered - > 5,000 GPM | 2,915.28 | \$2.88 | \$8,396 | |
| SUBTOTAL | | | \$14,538 | |
| | | | | |
| OTHER REVENUE | | | | |
| Late Payment Charge | | | \$1,155 | |
| Non Sufficient Funds | | | \$60 | |
| SUBTOTAL | | | \$1,215 | |
| | | | | |
| TOTAL REVENUE | | | \$340,132 | |

Docket Nos. 00-0513/00-0514 Consolidated Company Exhibit 8

COMPANY'S PROPOSED RATES AND REVENUE SUNDALE UTILITIES, INC. WASHINGTON ESTATES SEWER SERVICE AREA

| | Per Company | | | | |
|--|---------------|--------------|----------------|--|--|
| | Billing Units | Rate | Revenue | | |
| CUSTOMER CHARGES Residential/Commercial | 5,664 | \$4.15 | \$23,506 | | |
| SUBTOTAL | | | \$23,506 | | |
| USAGE CHARGES Pacidential/Commercial < 25 000 CRM | 20.057 | #0.00 | A75 704 | | |
| Residential/Commercial < 25,000GPM | 32,657 | \$2.32 | \$75,764 | | |
| Residential/Commercial > 25,000 GPM | 1,972 | \$2.05 | \$4,043 | | |
| SUBTOTAL | | | \$79,807 | | |
| OTHER REVENUE | | | | | |
| Late Payment Charge | | | \$221 | | |
| Non Sufficient Funds | | | \$38 | | |
| SUBTOTAL | | | \$259 | | |
| TOTAL REVENUE | | | \$103,571 | | |

Docket Nos. 00-0513/00-0514 Consolidated Company Exhibit 9

COMPANY'S PROPOSED RATES AND REVENUE SUNDALE UTILITIES, INC. WASHINGTON ESTATES WATER SERVICE AREA

| | Per Company | | | |
|-------------------------------------|---------------|--------|-----------|--|
| | Billing Units | Rate | Revenue | |
| CUSTOMER CHARGES | | | | |
| Residential/Commercial | 5,664 | \$5.00 | \$28,320 | |
| SUBTOTAL | | | \$28,320 | |
| USAGE CHARGES | | | | |
| Residential/Commercial < 25,000GPM | 32,657 | \$2.18 | \$71,192 | |
| Residential/Commercial > 25,000 GPM | 1,972 | \$1.76 | \$3,471 | |
| SUBTOTAL | | | \$74,663 | |
| OTHER REVENUE | | | | |
| Late Payment Charge | | | \$218 | |
| Non Sufficient Funds | | | \$38 | |
| SUBTOTAL | | | \$256 | |
| TOTAL REVENUE | | | \$103,239 | |

SUNDALE UTILITIES, INC. SUNDALE SEWER DIVISION Statement of Operating Income with Adjustments For the Test Year Ended December 31, 2002

| | Adjustment | | | | | |
|----------------------------------|------------|------------|---------------------------------------|-----------|------------|---------|
| | Staff | | To | Company | | Percent |
| | Pro Forma | Company | Proposed | Proforma | Revenue | Revenue |
| | Proposed | djustment | | Proposed | Change | Change |
| Operating Revenues | \$340,227 | (\$56,701) | | \$283,526 | (\$56,701) | -16.67% |
| Uncollectible Accounts | 196 | | | 196 | | |
| Salaries & Wages (3) | 108,631 | | | 108,631 | | |
| Purchased Power | 27,287 | | | 27,287 | | |
| Fuel for Power Production | 3,101 | | | 3,101 | | |
| Rental: Bldg & Real Property | 69,601 | (56,701) | | 12,900 | | |
| Transportation | 2,881 | | | 2,881 | | |
| Insurance | 7,175 | | | 7,175 | | |
| Miscellaneous | 79,235 | | | 79,235 | | |
| Taxes other than Income | 9,909 | | | 9,909 | | |
| Depreciation | 10,976 | | | 10,976 | | |
| Rate Case Amortization | 974 | | | 974 | | |
| Total Operating Expense | | | · · · · · · · · · · · · · · · · · · · | | | |
| Before Income Taxes | 319,966 | | | 263,265 | | |
| State Income Tax | 864 | | | 864 | | |
| Federal Income Tax | 1,671 | | | 1,671 | | |
| Total Operating Expenses | 322,501 | | | 265,800 | | |
| NET OPERATING INCOME | \$17,726 | | | \$17,726 | | |
| Staff Rate Base (1) | | | ; | \$194,732 | | |
| Staff Overall Rate of Return (2) | | | , | 9.10% | | |

(1) Source: ICC Staff Exhibit 1.00, Schedule 1.03A, Column (D)

(2) Source: ICC Staff Exhibit 2.00, Schedule 2.07

Docket Nos. 00-0513/00-0514 Consolidated Company Exhibit 11

COMPANY'S PROPOSED RATES AND REVENUE SUNDALE UTILITIES, INC. SUNDALE SEWER SERVICE AREA EFFECTIVE 1/1/03

| | Per Company | | | |
|---|---------------|---------|-----------|--|
| | Billing Units | Rate | Revenue | |
| CUSTOMER CHARGES Residential Nonmetered | 10,140 | \$26.51 | \$268,811 | |
| SUBTOTAL | 10,140 | φ20.01 | \$268,811 | |
| SOBTOTAL | | | Ψ200,011 | |
| USAGE CHARGES | | | | |
| Commercial Metered - Minimum | 192 | \$26.51 | \$5,090 | |
| Commercial Metered - > 5,000 GPM | 2,915.28 | \$2.88 | \$8,396 | |
| SUBTOTAL | | | \$13,486 | |
| OTHER REVENUE | | | | |
| Late Payment Charge | | | \$1,155 | |
| Non Sufficient Funds | | | \$60_ | |
| SUBTOTAL. | | | \$1,215 | |
| | | | | |
| TOTAL REVENUE | | | \$283,512 | |